# We're Reinventing Analytic Services

ArrowHead is a unique consulting and analytics company committed to empowering clients via predictive economic forecasting, decision and risk assessment, expert testimony and data analysis. Founded on a 40-year history of academic research and practical field work, our



#### models have helped clients better understand

future commodity markets—and thus make better

#### choices—in a way that's transparent and secure.

# A New Way to Understand the Market

ArrowHead distinguishes itself as a unique, forward-looking consultancy firm grounded in agent-based microeconomics as the cornerstone of our analytical models. Unlike more traditional forecasting techniques —like linear optimization & extrapolation of historical trends—agent-based microeconomics helps us dissect the complexities of future commodity markets by examining how individual players in the market make decisions and interact with one another. This methodology allows us to understand economic systems by simulating the behaviors and interactions of individual economic agents, like consumers and businesses. Our central mission is to equip clients with invaluable insights into the complex dynamics of future commodity markets, providing a strategic vantage point from which to make better informed decisions and skillfully navigate the intricate landscape of potential market events.

#### SCHEDULE A CALL

▲ EXPERTISE

### The ArrowHead Advantage

- <sup>01</sup> Assess Regulatory Impacts
- <sup>02</sup> Explore Geopolitical Impacts
- <sup>03</sup> Forecast Price
- <sup>04</sup> Predict Import/Export Quantities
- <sup>05</sup> Evaluate Industry Capacities

<sup>06</sup> Analyze Risk

Let's get straight to the point—relying primarily on extrapolation of historical trends, optimization, or system dynamics is all but obsolete. While the other guys reactively depend on traditional methods, leading to clouded judgement and potentially staggering losses, ArrowHead employs the latest microeconomic data analysis to create a fuller picture of current and future market trends. From price forecasting to regulatory impact assessments, geopolitical evaluation and risk analysis, our mission is to equip our clients with the tools and knowledge to make better decisions through better science.

#### SCHEDULE A CALL

▲ SOLUTIONS

Software

Industry-leading commodity

Consulting Distilling expansive Training

Ensure companies are literate

#### market forecasting software.

microeconomic data into







# Stay a Step Ahead with Science, Not Speculation

▲ SOFTWARE

**Explore Our Software** 

▲ FEATURES

While other companies rely primarily on

- <sup>01</sup> 'Out-Of-The-Box' & Custom Solutions
- <sup>02</sup> Universally Compatible
- <sup>03</sup> End-To-End Encryption
- <sup>04</sup> Gen 4 Capability
- <sup>05</sup> Cloud-Based
- <sup>06</sup> Ongoing Technical Support & Training
- <sup>07</sup> Unique Licensing Options

extrapolation of historical trends and anecdotal evidence, ArrowHead employs advanced modeling software that draws on over 30 years of compounded data. From our proprietary models to our tailor-made solutions and unique licensing options, our mission is to equip our clients with the tools and knowledge to make better decisions through better science.



#### ABOUT US

### What Sets Us Apart

#### Experience

Over 40 years of trial, error, innovation & development has

### Accurate, Transparent & Confidential

We stand behind our models,

#### Proprietary & Tailor-Made Solutions

When required, our models can

#### **Cost-Effective**

Bringing you better service & senior-level consultants at rates

#### made us one of the industry's

leading firms.

and have earned the trust of our

clients through our unwavering commitment to security.



#### scratch to ensure they address

your unique requirements.



# Make Better Business Decisions With ArrowHead Economics Consulting

▲ CONSULTING

### **Explore Our Consulting Services**

▲ EXPERTISE

<sup>01</sup> Economic & Market Analysis

Our consulting services are meticulously designed with your success in mind. Utilizing cutting-edge economic modeling techniques and conducting comprehensive research, we analyze markets, factors, costs, market drivers, and risks and predict the impacts of various events. Armed with such insights, you gain a deeper understanding of the opportunities that lie ahead, empowering you to make decisions that drive your profitability forward.

- <sup>02</sup> Outsourced Decision Analysis
- <sup>03</sup> Expert Testimony
- <sup>04</sup> Outsourced Data Analysis
- <sup>05</sup> Ethics Assesments

#### SCHEDULE A CALL

We Thought Gas Prices Were Going Up. We Were Dumping Long Term Contracts To "Ride The Market" Up." Dr. Nesbitt Showed Us Gas Prices Were About To Go Down, And Why. We Kept All Our Long Term Contracts And "Locked In" Most Of Our Gas At Today's Price Using Long Term Contracts. When Prices Dropped, Just As He Said, We Made Billions In Profits By Selling Out Gas At Contracted Price, Well Above The Market Price.

▲ SENIOR VP Marc Williams

#### UPSTREAM INTEGRATED MAJOR OIL COMPANY

# Empower Your Team With ArrowHead Training Programs

▲ TRAINING

### Explore Our Training Programs

▲ COURSES

<sup>01</sup> Ethics

<sup>02</sup> Probability

<sup>03</sup> Economics

Arrowhead Ethics, Economic and Probability training programs have been honed and streamlined by Dr. Nesbitt's academic experience as Adjunct Lecturer at Sanford's School of Management Science and Engineering. By the time you've completed our courses, your team will be equipped with the comprehensive understanding and competitive skill set needed to make betterinformed market decisions.

## **Training Features**

#### Duration

1 WEEK COURSE: Split to accommodate your schedule & availability

#### At Home

4 HOURS INDEPENDENT STUDY: Retain information more thoroughly through guided independent study.

#### Composition

2 MODULES: Designed to focus on your most pressing needs

#### Materials

COURSE MATERIALS PROVIDED: Follow along with our comprehensive course material package—yours to keep and refer back to.

#### SCHEDULE A CALL

#### In Class

30 HOURS OF LECTURE TIME: Can't join? Live sessions are recorded so you can watch or re-watch on your time.

#### Recognition

CERTIFICATION UPON COMPLETION: Demonstrable proof of your grasp of our various training programs.

#### ▲ EXPERTISE

### Meet Your Professor

#### DR. DALE NESBITT

With over four decades of experience as an accomplished educator and researcher, Dr. Dale Nesbitt has left an indelible mark on academia through his impactful work as an adjunct



#### lecturer at the renowned Stanford School of

#### Management Science and Engineering

# Unveiling Market Mechanisms with Comprehensive Models

ArrowHead Models are the cornerstone of our services, providing accurate and predictive insights into a variety of commodity markets by charting probability curves derived from microeconomic market drivers. With nearly four decades of refinement, these models stand as a testament to our commitment to accuracy and innovation. They have not only withstood the test of time but have also consistently delivered valuable insights to our consultants and clients alike. Arrowhead modeling empowers companies to gain a deeper understanding of both current and future markets — enabling them to make profitable, growthoriented decisions in a climate of uncertainty.













# **Our Guiding Principles**

At our core, we are guided by three fundamental principles: accuracy, confidentiality, and transparency. With uncompromising dedication, we ensure the utmost precision in our work, maintaining strict security protocols to safeguard our clients' sensitive information, and upholding transparency as a cornerstone of our business practices. This commitment forms the foundation of our mission to provide exceptional service, and has resulted in nearly 40 years of well-placed trust from our esteemed clientele.

#### Our Mission To equip our clients with the tools

#### **Our Vision**

To redefine the traditional methods

Our Values Accuracy, confidentiality, agility Our Promise From software integration to

#### and knowledge make better

#### decisions through better science.



edge technology that's predictive,

accurate and accessible.

#### and transparency are the four

#### pillars of the Arrowhead

Advantage.

and the



# Empower your business decisions today. SCHEDULE A CALL





# ArrowHead

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